Class of 2018 Employment Report

Program Description

The [Master of Management Studies: Duke Kunshan University](#) program is an intensive 10-month program designed to provide students with 0-2 years' work experience a foundation in business fundamentals and exposure to the two largest economies in the world – the US and China. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students' prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking, cultural sensitivity and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively in this increasingly international business environment.

Graduating Class Profile

Total Graduates:	61
Total Seeking Employment:	55
Average Age:	23
Women:	49%
GMAT range (middle 80%):	650-730
Undergraduate Institutions Represented:	47

Categories	US Permanent Work Authorization (WA)	Non-US Permanent Work Authorization	Total Graduates
SEEKING EMPLOYMENT	6	49	55
NOT SEEKING EMPLOYMENT	0	5	5
Continuing Education	0	2	2
Employer Sponsored	0	2	2
Not seeking for Other Reasons	0	1	1
No Information Available	1	0	1
Class of 2018 TOTAL GRADUATES	7	54	61

Employment Statistics - Timing of Job Acceptances

	Total Seeking Employment	By Graduation		Between Graduation and 6 Months Post-Graduation		Total 6 months Post-Graduation	
	#	#	%	#	%	#	%
US Permanent WA	6	2	33%	4	67%	6	100%
Non-US Perm WA	49	19	39%	25	51%	44	90%
TOTAL GRADUATES	55	21	38%	29	53%	50	91%

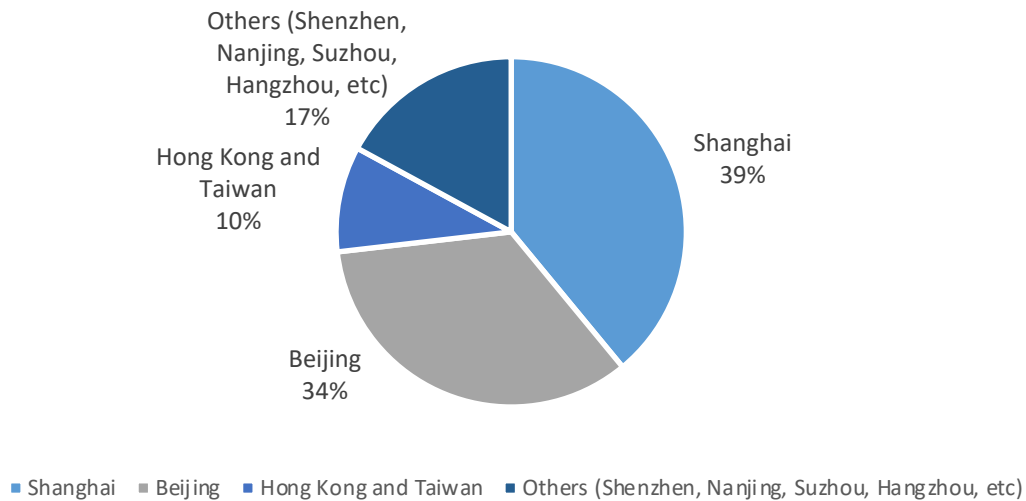## Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

30% of accepted full-time job offers, or 15 jobs, were Fuqua-facilitated. These jobs were found through alumni referrals, campus interviews or recruitment events, or job postings, or due to other introductions or events.

70% of accepted full-time job offers, or 35 jobs, were graduated-facilitated. These jobs were found through friends and family connections, job postings, or internet search, or other avenues.

Job Locations Worldwide

Job Locations	US Citizenship	Chinese Citizenship	Rest of the World	TOTAL Graduates
United States	5	0	0	5
Chinese Mainland, Hong Kong, Macau and Taiwan	1	38	2	41
Rest of the World	0	1	3	4
TOTAL Graduates	6	39	5	50

Job Locations in China

- Shanghai
- Beijing
- Hong Kong and Taiwan
- Others (Shenzhen, Nanjing, Suzhou, Hangzhou, etc)

Salary Report by US Work Authorization Status

Base Salary	# Reporting	% Reporting	Mean	Median
US Permanent WA	5	83%	$67,000	$72,000
Non-US Perm WA	41	93%	$30,426	$30,000
TOTAL GRADUATES	46	92%	$34,402	$31,500

All salaries reported in USD, regardless of job locations.

Salary Report by Job Location

Base Salary	# Working in that area	% Working in that area	Mean	Median
North and South American Regions	4	9%	$80,000	$75,000
Asia	42	91%	$30,059	$30,000
Chinese mainland, Hong Kong, Macau and Taiwan	39	85%	$29,644	$30,000

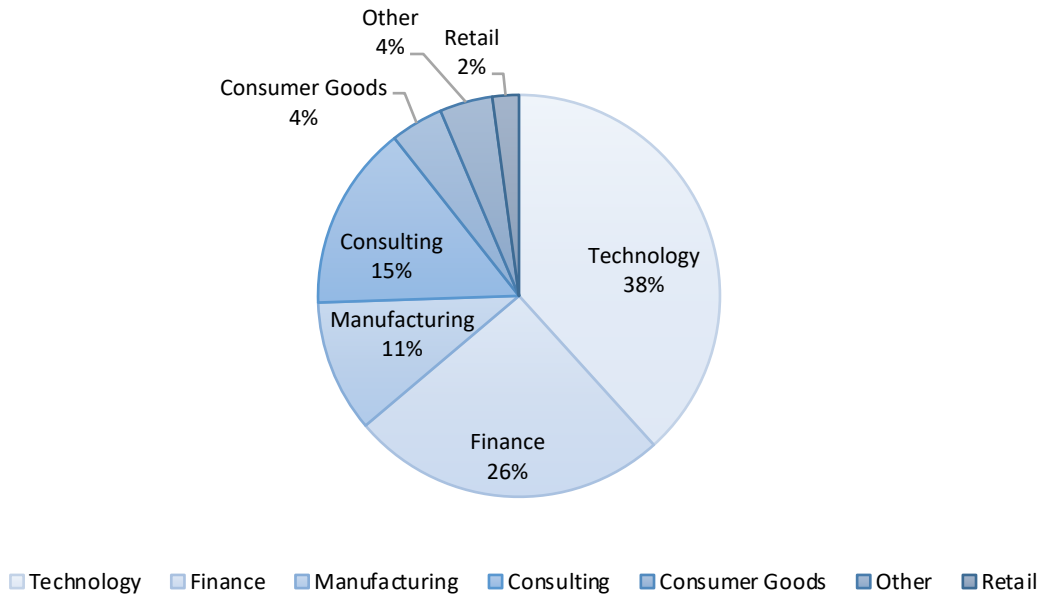All salaries reported in USD, regardless of job locations.

Companies Employing MMS: DKU Class of 2018 Graduates Include:

Bosch Huayu Steering Systems Co., Ltd.
CCB Trust Co.,Ltd
China Construction Bank (Asia)
China International Capital Corporation
China Mobile Information Technology. Ltd
CITIC Securities Company Limited
Deloitte §
DiDi ChuXing
Duke Kunshan University
Fidelity Investments
Founder Securities Investment Co. Ltd.
HP, Inc.
Huawei Technologies Co., Ltd.
Karma Capital
Ke.com §
Kohler Co.
L'Oreal
Lenovo Group Limited
Level Constellation

McKinsey & Company
Meritco Services
meShare
Mondelez International
Nielsen China
Noah Holdings Limited
Oracle Corporation
Ping An Technology
PwC (PricewaterhouseCoopers LLP)
Sepio Products Pvt. Ltd.
Softbank China Venture Capital
Suning.com Co., Ltd.
Tiandao Education Group
Vered Holdings. Co
Vivo Communication Technology Co. Ltd
Volvo Cars
Watts Water Technologies §
Zhongke Smartsoft Co.Ltd
ZS Associates

"§" indicates a company that has hired at least one Duke MMS-DKU

Master of Management Studies (MMS): Duke Kunshan University

Job Offers by Industry:

Other 4%
Retail 2%
Consumer Goods 4%
Consulting 15%
Manufacturing 11%
Technology 38%
Finance 26%

☐ Technology ☐ Finance ☐ Manufacturing ☐ Consulting ☐ Consumer Goods ☐ Other ☐ Retail

Job Offers by Function:

Operations / Supply Chain 4%
Human Resurces 2%
Other 6%
Marketing 13%
Consulting 15%
General Management 28%
Finance 32%

☐ Finance ☐ General Management ☐ Consulting
☐ Marketing ☐ Other ☐ Operations / Supply Chain
☐ Human Resurces